

# Sales Agreement 2025

## Between

Fagdekk as  
Slynga 2  
2005 Raelingen  
Norway

Inter-Sprint banden BV  
Distriboulevard 25  
4782 PV Moerdijk  
The Netherlands

1. This agreement is valid from 01/01/2025 until 31/12/2025 and will be evaluated for renewal in September 2025 with underneath mentioned targets.

The targets in 2025 are:

- Sales of tires in 2025 - minimum 40.000 units
- Inter-Sprint group brands Landsail / Roadhog / Mastersteel / Tyfoon / minimum 60%

2. Inter-Sprint Banden BV will pay a 2% HQ bonus to Fagdekk AS on all net sales to the members.

The bonus will be automatically calculated every quarter by Inter-Sprint Banden BV and paid the month following the quarter and will be communicated by you by email.

Fagdekk AS Invoice this amount to Inter-Sprint banden BV with 30 days net payment.

However only the paid invoices by the Fagdekk AS members will be taken into account in the monthly bonus calculation.

3. Fagdekk AS will provide to Inter-Sprint Banden BV an updated member list and immediately inform ISS about report Excel-sheet as base for the above reporting. When changes are applied in the network, ISB will be informed within 2 weeks after this change.
4. Inter-Sprint Banden BV offers Fagdekk an e-commerce login where CIF prices are shown for all brands supplied by Inter-Sprint Banden BV to the Fagdekk members.

The minimum replenishment order for free delivery is 30 tires for members in the area Bergen/Kristiansand/Oslo/Lillehammer.

For both part of Norway, above the line of Lillehammer, appropriate solutions will be discussed with Fagdekk AS and its members

5. Pre-orders for summer-and winter tires are necessary for direct deliveries from China to the Fagdekk AS members, Inter-Sprint Banden BV will take in the:

Summer orders on October 15<sup>th</sup> the latest, delivery no later than 2<sup>nd</sup> week of April

Winter orders at the latest on April 15<sup>th</sup>, delivery no later than September 30<sup>th</sup>.

\*Subject to unprecedented market circumstances ensuing from the worldwide pandemic an Ukraine war which has proven to put severe pressure among supply chains, container sea freight and shortages of raw materials-which can be qualified as force majeure.

6. Summer pre-orders min 150 tires max 90 days until May 31<sup>st</sup> and winter pre-orders min 150 tires max 90 days until November 30<sup>th</sup>. Replenishment orders will be paid on a 60 days net basis

As all the sales of Inter-Sprint Banden BV are covered by an insurance, the payment terms of 60 days are only possible if the Fagdekk AS member have a sufficient credit limit.

7. Inter Sprint Banden BV will supply tires to the Fagdekk AS members in weekly deliveries. Orders placed before Friday 12.00 will be delivered week+1 Thursday latest.

#### Inter-Sprint Banden BV


- ISB will be present on the members meeting in 2025 (if applicable)
- ISB is open to organize a meeting/visit with the Fagdekk members in the Netherlands and show your members our company, open any time for a visit with key members
- Morten will be responsible and will be our co-worker for Inter-Sprint Banden BV
- Fagdekk will actively support ISB to its members , buying and non-buying at the moment, Fagdekk will use its strength to get members on board
- Fagdekk will use part of the HQ bonus to support the sales done by ISB to their members.
- ISB prices will be used in the Fagdekk network offer/calculation for summer and winter tires

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- Reports of customer visit will be shared by both companies and mutual actions will be taken accordingly by Morten



Bard Dalen , Fagdekk AS



Commercial Director Inter-Sprint Banden B.V.

Cock Kraak